

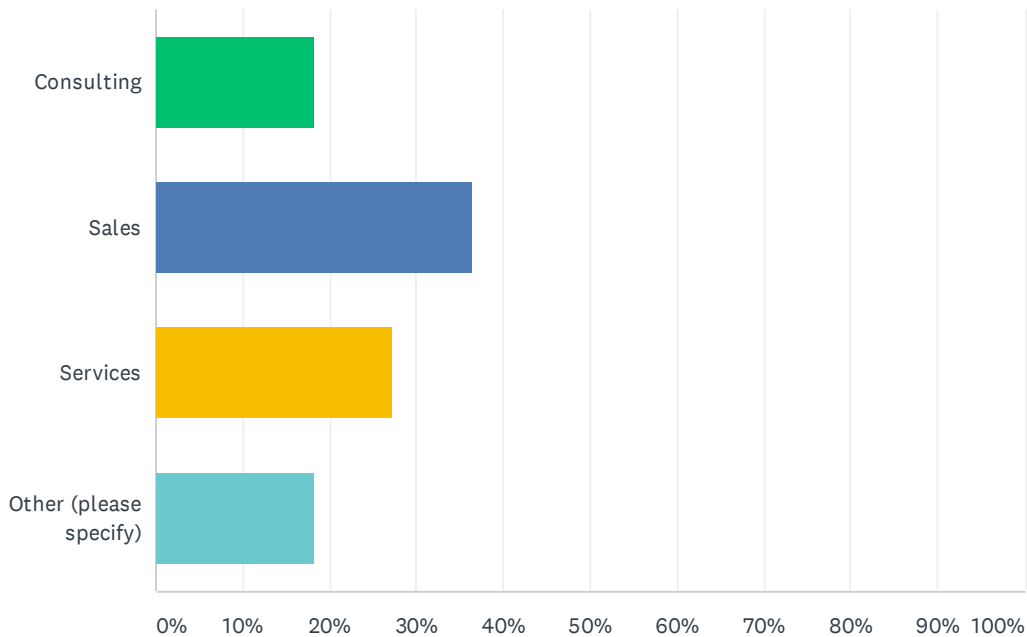
Q1 What is the name of your business?

Answered: 12 Skipped: 0

#	RESPONSES	DATE
1	True Potential LLC	4/12/2020 11:07 AM
2	Been Jammin' Bread	4/11/2020 1:19 PM
3	Mehrens Enterprises	4/11/2020 12:08 PM
4	Taimi's Daycare	4/11/2020 9:14 AM
5	Variant Tactical Solutions LLC	4/10/2020 6:39 PM
6	Alicia Bruce Creative LLC	4/10/2020 6:23 PM
7	Caitlin's Creations	4/10/2020 5:24 PM
8	Monroe Lawn and Landscaping	4/10/2020 4:47 PM
9	Ruby's_Reads	4/10/2020 4:36 PM
10	Short Hill Consulting, inc	4/10/2020 4:24 PM
11	Independent Consultant, ThirtyOne Gifts	4/10/2020 4:18 PM
12	Ariadna's Violin Studio	4/10/2020 4:05 PM

Q2 Which of the following best describes your type of business?

Answered: 11 Skipped: 1

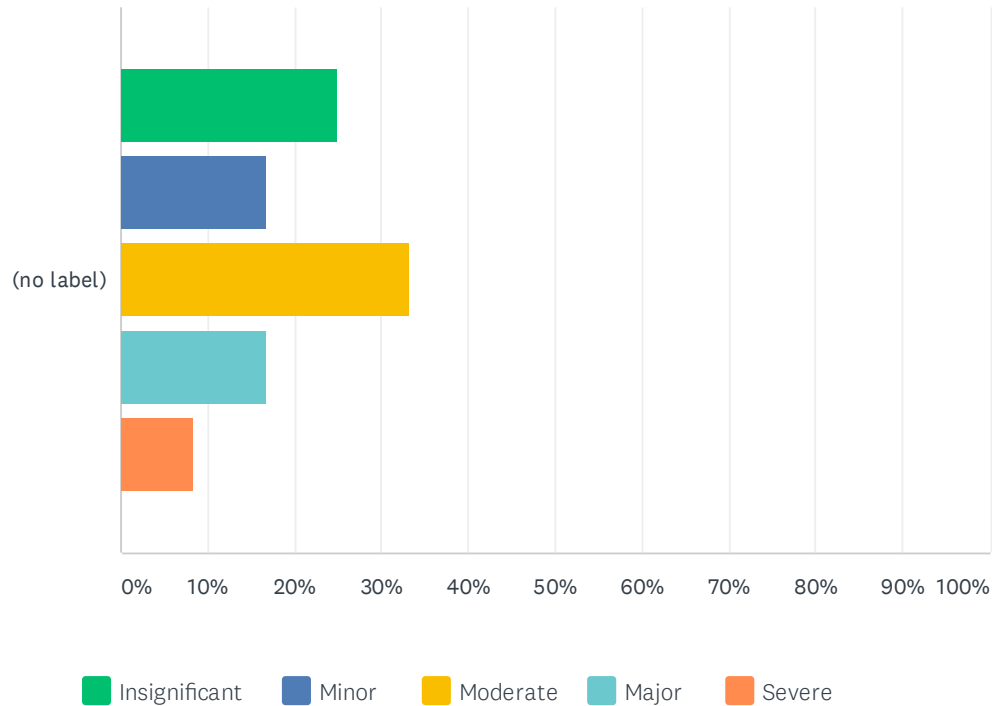


ANSWER CHOICES		RESPONSES	
Consulting		18.18%	2
Sales		36.36%	4
Services		27.27%	3
Other (please specify)		18.18%	2
TOTAL			11

#	OTHER (PLEASE SPECIFY)	DATE
1	Art/Creative	4/10/2020 5:24 PM
2	Teaching	4/10/2020 4:05 PM

Q3 What impact has the Coronavirus pandemic had on your business?

Answered: 12 Skipped: 0



	INSIGNIFICANT	MINOR	MODERATE	MAJOR	SEVERE	TOTAL	WEIGHTED AVERAGE
(no label)	25.00%	16.67%	33.33%	16.67%	8.33%	12	2.67
	3	2	4	2	1		

#	PLEASE DESCRIBE THE IMPACT THE PANDEMIC IS HAVING ON YOUR BUSINESS:	DATE
1	I cater to restaurants and other small businesses that have decided to wait for the pandemic to end to acquire my services.	4/12/2020 11:07 AM
2	I am not actively baking right now so it is not impacting me at the moment.	4/11/2020 1:19 PM
3	Some disruption in supply chains.	4/11/2020 12:08 PM
4	I am closed and have lost almost all income.	4/11/2020 9:14 AM
5	I am a small business and brand photographer, so most of my photo shoots have had to be canceled/postponed, given that a) I can't be in person with the client, and b) the other businesses are conserving money right now.	4/10/2020 6:23 PM
6	People have much less to spend on art and Gallery shows have closed.	4/10/2020 5:24 PM
7	I sell online. Sales have been slow.	4/10/2020 4:36 PM
8	Not able to visit commercial properties and develop in place conditions (evaluations) nor prepare design consume ya for bidding and construction due to governor's orders.	4/10/2020 4:24 PM
9	No one is shopping for non essential items	4/10/2020 4:18 PM
10	Having to switch to teaching online and dealing with connection issues plus the new aspects of teaching online vs teaching at my private studio.	4/10/2020 4:05 PM

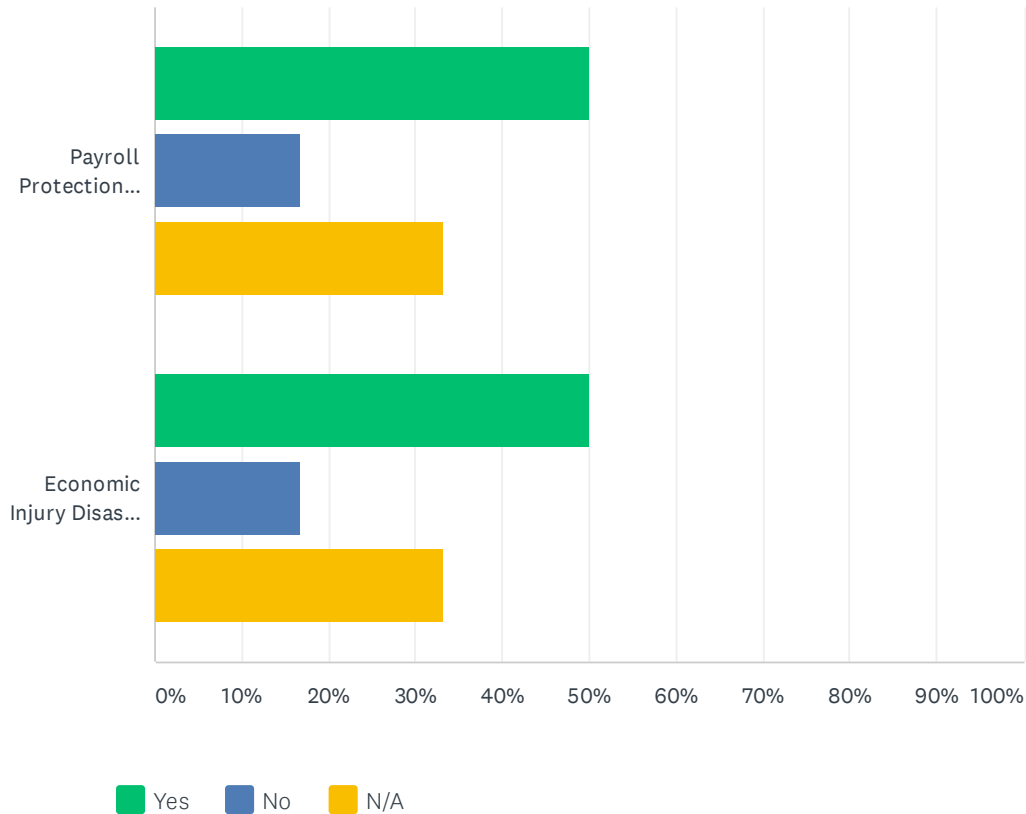
Q4 What is your biggest challenge?

Answered: 12 Skipped: 0

#	RESPONSES	DATE
1	Attracting new clients	4/12/2020 11:07 AM
2	None	4/11/2020 1:19 PM
3	Uncertainty regarding future sales and decisions on whether to invest further or hunker down.	4/11/2020 12:08 PM
4	Finances	4/11/2020 9:14 AM
5	Government delaying work	4/10/2020 6:39 PM
6	Trying to plan for the future of my business for the remainder of 2020; knowing I won't meet my financial goals for the year.	4/10/2020 6:23 PM
7	Lack of funds for supplies, and overall financial burden on folks with less to spend on non essentials	4/10/2020 5:24 PM
8	None	4/10/2020 4:47 PM
9	N/A	4/10/2020 4:36 PM
10	Ability to perform business tasks and generate income to run a small business	4/10/2020 4:24 PM
11	Selling	4/10/2020 4:18 PM
12	Making sure my students progress is not impacted by not being able to teach them in person. Not having control over the quality of the co section is the hardest challenge.	4/10/2020 4:05 PM

Q5 Are you aware of the following resources available to businesses?

Answered: 12 Skipped: 0

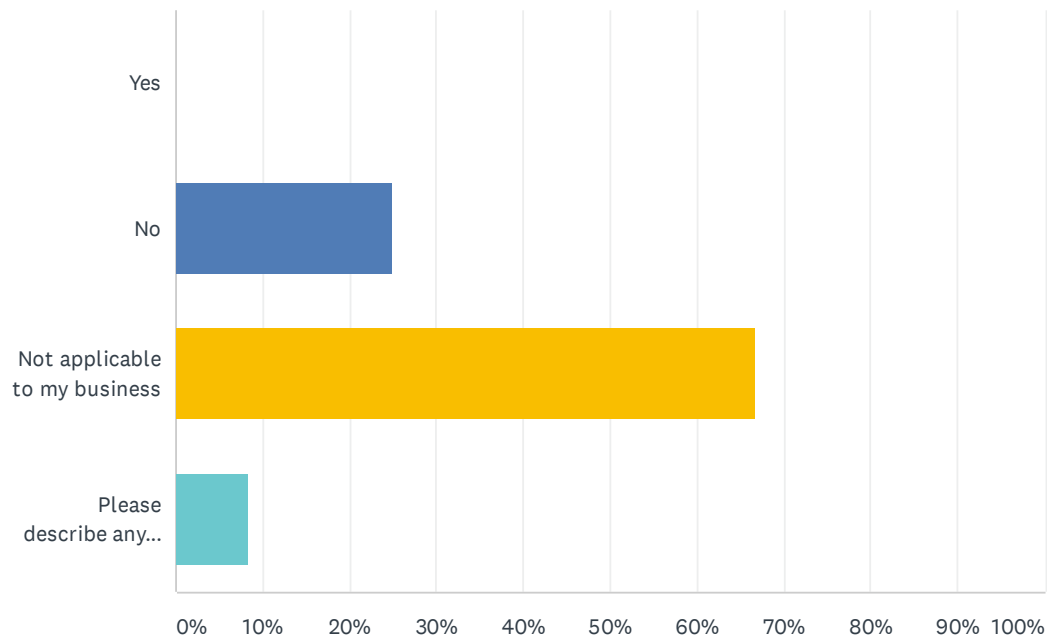


	YES	NO	N/A	TOTAL	WEIGHTED AVERAGE
Payroll Protection Program	50.00% 6	16.67% 2	33.33% 4	12	1.25
Economic Injury Disaster Loan Emergency Advance	50.00% 6	16.67% 2	33.33% 4	12	1.25

#	OTHER (PLEASE SPECIFY)	DATE
1	Fortunately my husband's job is still going strong so we are not in a position to need financial assistance.	4/10/2020 6:23 PM

Q6 Have you been able to apply for any of these programs? If so, did you have any difficulty?

Answered: 12 Skipped: 0



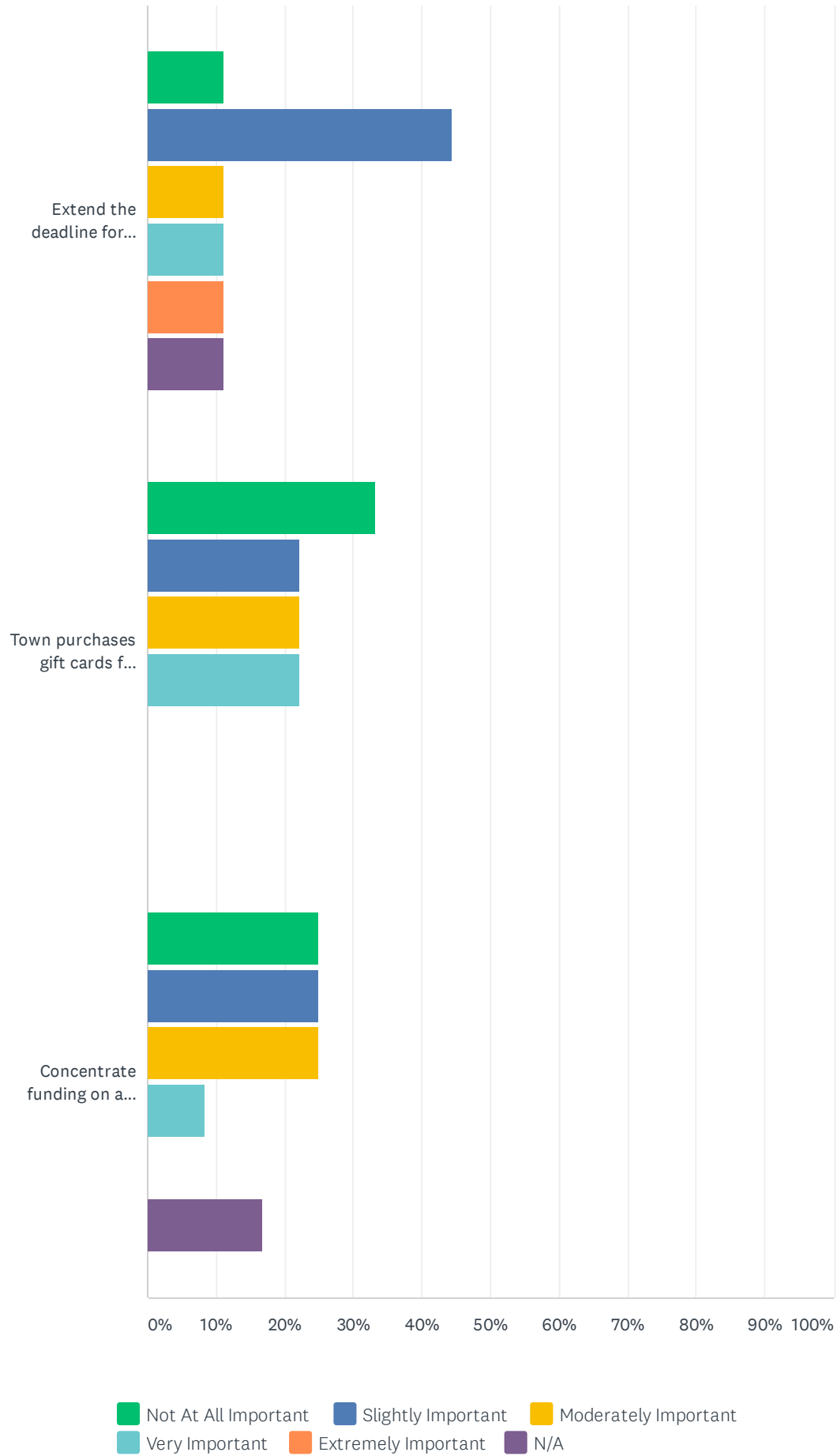
ANSWER CHOICES	RESPONSES	
Yes	0.00%	0
No	25.00%	3
Not applicable to my business	66.67%	8
Please describe any problems you encountered:	8.33%	1
TOTAL		12

#	PLEASE DESCRIBE ANY PROBLEMS YOU ENCOUNTERED:	DATE
1	Filed for updates (got in line) for PPP application with BB&T on 4/3 with no movement thus far. Can't go thru SBA or another bank so BB&T is crushing my company's ability to cope and survive.	4/10/2020 4:24 PM

Q7 Please rate each of the following potential Town initiatives in order of importance to you as a business owner:

Answered: 12 Skipped: 0

Lovettsville COVID-19 Home-Based Businesses Survey



Lovettsville COVID-19 Home-Based Businesses Survey

	NOT AT ALL IMPORTANT	SLIGHTLY IMPORTANT	MODERATELY IMPORTANT	VERY IMPORTANT	EXTREMELY IMPORTANT	N/A	TOTAL	WEIGHTED AVERAGE
Extend the deadline for the Business License renewals from May 1, 2020 until August 15, 2020	11.11% 1	44.44% 4	11.11% 1	11.11% 1	11.11% 1	11.11% 1	9	2.63
Town purchases gift cards from businesses to donate at Town events	33.33% 3	22.22% 2	22.22% 2	22.22% 2	0.00% 0	0.00% 0	9	2.33
Concentrate funding on a large Town event after COVID-19 is over	25.00% 3	25.00% 3	25.00% 3	8.33% 1	0.00% 0	16.67% 2	12	2.20

Q8 How can the Town assist you?

Answered: 9 Skipped: 3

#	RESPONSES	DATE
1	I am not sure	4/12/2020 11:07 AM
2	I am ok, thank you!	4/11/2020 1:19 PM
3	Could buy gift cards for hourly child care services offered later	4/11/2020 9:14 AM
4	Since I am fortunate enough to have a business that can take a break (I am self employed and a solo entrepreneur), I don't need any assistance at this time. That said, I am still able to do product photography from my home, so if any other businesses are still operating and need product photography, I'd love to work with them.	4/10/2020 6:23 PM
5	Continue to concentrate on helping everyone.	4/10/2020 5:24 PM
6	Throwing a party when this is all over!	4/10/2020 4:47 PM
7	N/A	4/10/2020 4:36 PM
8	Discount refuse fees since the refusal to pick up household goods (such as small tables, doors, lamps, etc. hate to pay a dump fee of over \$26 plus time and gas to do what we normally pay the trash company to do. Also offer forbearance options on sewer/water bills.	4/10/2020 4:24 PM
9	Helping me reach people in town who may be interested on my services as a violin teacher	4/10/2020 4:05 PM